

# CURRICULUM VITAE

## RAFAEL IGNACIO JIMENEZ VASCONEZ

Passport No. 0909084352

Blood type. A-

Place and date of birth : Guayaquil,Ecuador. January 6, 1970

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### Experience

#### **Master International General Agent and Financial Advisor**

Rjbrokers International Financial Advisors

March 2003 to date.

Financial Planning, Insurance and Investments Advisory

Families and business Risks

Medical, Life , Travel and Dissability Insurance Policies

Retirement and educational Saving Plans in regular contributions

Funds and Bonds Investments in single/lump sums contributions

#### **ENTREPRENEURSHIP**

Colombian Lingerie representation for Guayaquil, Ecuador

Catalog Sales with saleswomen

2002-2003

Sales and product presentations and training for saleswomen.

Big events

Promotions and Advertising in Media.

#### **DOLE FRESH FRUIT**

Purchasing and Sales Manager

2000-2002

Inventory Management

Imports Management

Purchase orders management

Sales Management

Warehousing Management

Logistics Management

Customs Management

Financial Analisis Management

**NOBOA CORPORATION**

Treasury Management

1997-2000

Financial Analysis

Cash Flow Management

Budget Management

Projects Evaluations

**PACIFIC BANK**

Credit Officer

1995-1997

Commercial businesses Loan Analysis

**GUAYAQUIL BANK**

Local Desk Trader and Fundamental Analysis for investment in international Markets  
Instruments

1993-1995 GUAYAQUIL BANK

**BANANERA NOBOA**

COMMERCIAL DIRECTOR ASSISTANT

1991-1993

## Education

### CHARTERED INSURANCE INSTITUTE OF LONDON

F.A.I.Q. Cii Awards. Financial Advisor International Qualification  
Financial Planning and Investment Management. 1 year  
2019-2020

### SALES BOX 360

Sales and prospects. 1 month  
2020

### KNG ADVISORS

Funds and Bonds Investments. 2 years  
2018-2020

### SUPERINTENDENCIA DE COMPAÑIAS DE SEGUROS

Insurance Agent 2018

### LIVING RUE

Power Natural Language  
Behavior Engineering, Coaching and Nero Linguistic Programming. 1 month  
2018

### SANDLER TRAINING SALES METHODS

Sales and prospects. 1 month  
2012

### INSURANCE FIRMS CHAMBER

Insurance Agent. Insurance Expert. 2 years.  
2003-2005

### TOTAL QUALITY MANAGEMENT

1 month.  
2002

### **ESPAE. ESCUELA SUPERIOR POLITECNICA EN ADMINISTRACION DE EMPRESAS**

Business Administration Program. 2 years  
1997-1999

### **ESPAE GRADUATE SCHOOL OF MANAGEMENT**

Master of Business Administration (M.B.A.) 2 years.  
1993 – 1995

### **USC. UNIVERSITY OF SOUTH CAROLINA. COLUMBIA, SC, USA**

BA in interdisciplinary studies. 3 years  
1989 – 1992

### **BROOKDALE COMMUNITY COLLEGE. NEW JERSEY**

Credits for USC. 1 year.  
1988 – 1989

### **JAVIER SCHOOL**

Physics And Mathematics Bachellor. 6 years  
1982-1988

### **MODERNA SCHOOL**

Human Arts Bachellor. 8 years.  
1974-1982